

# ***Ocean Rate Bulletin***

Atlantic/Gulf Ports To Bangkok, Thailand

Fresh Grapefruit (EC)

*Monthly Market Share For: November 1997*

Month\Year: 0.5 \ 3.1

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	100%	16%	32 Days	\$5.70	\$6			AI				900 pkgs.	\$6,563
Sea-Land	0%	65%	32 Days	\$5.70	\$6			AI				900 pkgs.	\$6,563
Hapag-Lloyd	0%	19%	29 Days	\$5.70	\$6			AI				900 pkgs.	\$6,563

*Average Container Rate* \$6,563

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, South Korea

Fresh Grapefruit (EC)

Monthly Market Share For: November 1997

Month\Year: 4.0 \ 27.0

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	75%	63%	26 Days	\$5.20	\$6		AI	AI				1134 pkgs.	\$5,996
Hanjin	25%	26%	27 Days <sup>12</sup>	\$4.40	\$6		AI	AI				1134 pkgs.	\$5,089
Evergreen	0%	11%	26 Days	\$3.87	\$6		AI	AI				1090 pkgs.	\$4,488

12 Transit time is based on departure from Savannah, GA.

**Average Container Rate** \$5,769

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## ***Ocean Rate Bulletin***

Atlantic/Gulf Ports To Hong Kong

Fresh Grapefruit (EC)

*Monthly Market Share For: November 1997*

Month\Year: 5.5 \ 11.5

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>							<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	
Maersk	91%	96%	26 Days	\$5.20	\$6			AI				900 pkgs. \$5,039
NYK Line	9%	4%	24 Days	\$5.20	\$6			AI				900 pkgs. \$5,039

*Average Container Rate* \$5,039

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Le Havre, France

Fresh Grapefruit (EC)

Monthly Market Share For: November 1997

Month\Year: 184.0 \ 960.5

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	61%	61%	10 Days	\$1.91	\$120 <sup>1</sup>		21%	\$500 <sup>1</sup>				1134 pkgs.	\$3,227
OOCL	12%	12%	9 Days	\$1.90	\$120 <sup>1</sup>		21%	\$500 <sup>1</sup>				1134 pkgs.	\$3,227
Ecuadorian	11%	16%	11 Days <sup>12</sup>	\$2,650 <sup>1</sup>	AI		AI	\$500 <sup>1</sup>					\$3,150
Sea-Land	11%	6%	9 Days	\$1.90	\$120 <sup>1</sup>		21%	\$500 <sup>1</sup>				1134 pkgs.	\$3,227
Hanjin	3%	1%	17 Days <sup>12</sup>	\$2,750 <sup>1</sup>	AI		AI	AI					\$2,750
P&O Nedlloyd	2%	1%	9 Days	\$1.90	\$120 <sup>1</sup>		21%	\$500 <sup>1</sup>				1134 pkgs.	\$3,227
Hapag-Lloyd	1%	1%	13 Days	\$1.90	\$120 <sup>1</sup>		21%	\$500 <sup>1</sup>				1134 pkgs.	\$3,227

<sup>1</sup> Rate is per container

<sup>12</sup> Transit time is based on departure from Savannah, GA.

**Average Container Rate** \$3,204

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## ***Ocean Rate Bulletin***

Atlantic/Gulf Ports To PT Kelang, Malaysia

Fresh Grapefruit (EC)

*Monthly Market Share For: November 1997*

Month\Year: 0.5 \ 2.1

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	100%	100%	34 Days	\$5.70	\$6			AI				900 pkgs.	\$6,563

*Average Container Rate* \$6,563

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Rotterdam, Netherlands

Fresh Grapefruit (EC)

Monthly Market Share For: November 1997

Month\Year: 222.0 \ 729.1

## Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	27%	30%	10 Days	\$1.90	\$120 <sup>1</sup>		21%	\$500 <sup>1</sup>				1134 pkgs.	\$3,227
Sea-Land	24%	21%	10 Days	\$1.90	\$120 <sup>1</sup>		21%	\$500 <sup>1</sup>				1134 pkgs.	\$3,227
OOCL	21%	6%	10 Days	\$1.90	\$120 <sup>1</sup>		21%	\$500 <sup>1</sup>				1134 pkgs.	\$3,227
Ecuadorian	14%	27%	10 Days <sup>8</sup>	\$2,650 <sup>1</sup>	AI		AI	\$500 <sup>1</sup>					\$3,150
Hapag-Lloyd	6%	5%	11 Days	\$1.90	\$120 <sup>1</sup>		21%	\$500 <sup>1</sup>				1134 pkgs.	\$3,227
Evergreen	5%	9%	12 Days	\$1.90	\$120 <sup>1</sup>		21%	\$500 <sup>1</sup>				1134 pkgs.	\$3,227
P&O Nedlloyd	4%	1%	10 Days	\$1.90	\$120 <sup>1</sup>		21%	\$500 <sup>1</sup>				1134 pkgs.	\$3,227

<sup>1</sup> Rate is per container

<sup>8</sup> Transit time is based on departure from Miami, FL.

**Average Container Rate** \$3,216

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Singapore

Fresh Grapefruit (EC)

Monthly Market Share For: November 1997

Month\Year: 2.5 \ 42.9

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	60%	12%	28 Days	\$5.70	\$6		13%	AI				900 pkgs.	\$7,403
Maersk	40%	80%	32 Days	\$5.70	\$6		13%	AI				900 pkgs.	\$7,403
Hanjin	0%	7%	33 Days <sup>12</sup>	\$4.90	\$6		13%	AI				1134 pkgs.	\$6,378

<sup>12</sup> Transit time is based on departure from Savannah, GA.

*Average Container Rate* \$7,403

# ***Ocean Rate Bulletin***

Atlantic/Gulf Ports To Tokyo, Japan

Fresh Grapefruit (EC)

*Monthly Market Share For: November 1997*

Month\Year: 249.0 \ 664.4

## ***Surcharges:***

<b><i>Carrier</i></b>	<b><i>Market Share</i></b>	<b><i>Market Share</i></b>	<b><i>Transit Time</i></b>	<b><i>Ocean Rate</i></b>	<b><i>BAF</i></b>	<b><i>CHASSIS</i></b>	<b><i>CAF</i></b>	<b><i>THC</i></b>	<b><i>CFS Rec</i></b>	<b><i>ARB</i></b>	<b><i>Cotton R.</i></b>	<b><i>Size</i></b>	<b><i>ContainerRate</i></b>
Maersk	53%	47%	22 Days	\$3.82	\$6		39%	AI					\$6,120
Evergreen	37%	45%	23 Days	\$2.24	\$6		39%	AI				1134 pkgs.	\$3,630
NYK Line	7%	4%	26 Days	\$3.82	\$6		39%	AI					\$6,120
OOCL	2%	3%	23 Days	\$3.82	\$6		39%	AI					\$6,120
Mitsui OSK	1%	0%	24 Days	\$3.82	\$6		39%	AI					\$6,120

***Average Container Rate*** \$5,199